

Estate Master Customer Snapshot



The Leighton Group is one of the world's major contracting, services and project development organisations. They operate in more than 25 countries in Asia, the Middle East, southern Africa and Australia. The Group comprises 9 brands: Thiess, Leighton Contractors, John Holland, Leighton Properties, Leighton Asia, Leighton Offshore, Leighton Welspun, Habtoor Leighton Group & Leighton Africa.

Client

Leighton Holdings
Sydney, Australia

Industry

Real Estate Development & Project
Management

Company Size

Approx. 54,000 Employees

Estate Master Solutions Provided

- Estate Master Property Development Suite (DF, DM & CC)
- Business Rules Review
- Corporate Training
- Ongoing Support on Best Practice & IT

Scope

- A consistent approach to analysis and reporting across business units of acquisitions, development management and investment.
- A scalable solution that can be introduced on a project by project basis in various states and countries as and when required by CEO and Directors.
- Increase productivity and expand the use of business intelligence technology between divisions and through with collaboration with external consultants.
- Collaborate with business units to understand their reporting requirements and how the reports will look and what information needed to be extracted for both business units and holding company requirements.
- Accelerate the consolidation of project cash flows and summary reports for monthly reporting to enable faster and more informed decision making at the executive level.

Approach

- Adoption of the Estate Master Property Development Suite.
- Consisted of both Terminal Server (CAS License) and User/PC licences to work-off site.
- Establishment of Enterprise Database as central repository for all cash flows, and Estate Master CC (Corporate Consolidation) as the interface for consolidating those cash flows in their respective portfolios.
- Interface with Oracle ERP to capture actual cost and revenue data for development and investment.
- Permit users to insert custom worksheets that provide consultant data relevant to the project for reference and linking to input sheet for data entry. External links to workbooks or nested formulae in core model were not permitted.

Outcome

- Increased productivity for the development manager with more time spent on analysis rather than spreadsheet design and/or checking formulae.
- Improved collaboration with the ability to insert external consultant data, as spreadsheets, and link with a cell reference. This minimised time for data entry and reduced errors when data was updated.
- Gained an intuitive and user-friendly solution that provided a common and logical platform for the collaboration between acquisition managers, development managers, finance, treasury and executives. The ease of use encourages every key executive to use and understand its results.
- Improved insight into all the variables and factors that impact Leighton's business and profitability. EM Property Development Suite was central to understand how individual projects and the entire business is performing now and into the future.
- Accelerated decision-making at the executive level. More accessible, key reports enabled faster reaction to market trends - a critical advantage in a challenging real estate development market.

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